

Message Text

UNCLASSIFIED

PAGE 01 DAMASC 02537 050833Z

21

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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P R 050702Z JUL 75
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 3889

UNCLAS DAMASCUS 2537

FOR DOUGLAS HARWOOD SAD/OIM/BIC AND PETER HALE CAGNE/
OIM/BIC

E.O. 11652: N/A
TAGS: BEXP, SY
SUBJ: DAMASCUS INTERNATIONAL FAIR

1. FORM FS-459 AND PARTICIPATION AGREEMENTS SENT TO
USDOC DIRECTLY FROM DAMASCUS;

A) BELL & HOWELL NO. 006836, JUNE 10TH, \$2800.00;

B) DAVIS MFG. NO. 006837, JUNE 23RD, \$4500.00;

C) HARNISCHFEGER CO. NO. 006840, JULY 2ND, \$750.00.

ANTICIPATE SENDING GENERAL MOTORS (CHEVROLET DIVISION)
DOCUMENTS FOR \$1800.00 NEXT WEEK.

2. FOLLOWING TELCOM HARWOOD/KIRCHSCHLAGER OF JULY 3RD,
WE CONSIDER FOLLOWING TO BE FIRM PARTICIPATION LIST AND
REQUEST YOU NOW UPDATE USDOC POSITION AS REQUIRED AGAINST
THIS BASIC LINE - UP: AMF - OUT; BELL & HOWELL - ONE 3 X 5;
J.I. CASE - 100 SQ.MT.; DAVIS MFG. - 300 SQ.MT.; DENNISON-
ONE 3 X 5; DUNHAM-BUSH-ONE 3 X 4; EXTRACORPOREAL-ONE 3 X 4;
FEDDERS - ONE 3 X 5; FRIGITRONICS - ONE 3 X 5; GENERAL
MOTORS (CHEV) - 150 SQ.MT.; HARNISCHFEGER - 50 SQ.MT.;
INGERSOLL-RAND-TWO 3 X 4 PLUS 300 SQ.MT.; JOHNS
MANSVILLE- ONE 3 X 4; MCGRAW - EDISON - ONE 3 X 4
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PAGE 02 DAMASC 02537 050833Z

WAVERING; 3 M - TWO 3 X 4 AND PARTIAL 3 X 5 AT \$6000;

PHILLIPS PETROLEUM - THREE 3 X 4; SINGER - TWO 3 X 5;
TAPPAN - ONE 3 X 4; TEKTRONICS - ONE 3 X 5; VERIFLO-
ONE 3 X 4. THIS TOTALS NINE 3 X 5 OF WHICH ONE NOW
DOUBTFUL AND THIRTEEN 3 X 4 OF WHICH ONE ALSO
DOUBTFUL. OUTDOOR SPACE SOLD 900 SQ.MT. STILL UNDER
DISCUSSION JOHN DEERE, INTERNATIONAL HARVESTER AND
OTIS ALL FOR OUTDOOR SPACE.

3. COPY OF THIS CABLE WILL REQUEST RTDO BEIRUT UPDATE
FS-459 SUBMISSIONS AND DATES THEREOF SPECIFIC TO THAT
LOCATION.

4. IMMINENT MAJOR CASH REQUIREMENTS INCLUDE YACUBIAN
\$10,500 IMMEDIATELY, FOCO \$25,432 ON JULY 25, YACOU-
BIAN \$14,000 ON JULY 25 PLUS INTERIM NEEDS FOR ALL
HOSPITALITY, FREIGHT - IN, PRINCTING ETC.

5. RELAYED TO KEITH COMMENTS CONCERNING UNAVAILABILITY
OF VOORHEES AND POSSIBLE SUBSTITUTE. ALSO REQUESTED HE
CLARIFY WITH USIA CONFUSION ON SOURCE OF NOVELTY ITEMS.

6. REQUEST FOCO REPRESENTATIVE HAND CARRY ADEQUATE
SUPPLY OF 10 CM. LETTERS FOR FASCIA. WITH LATE ATT-
RITION OF EXHIBITORS MAY HAVE TO FILL BOOTHS ON
VOLUNTEERS BASIS AND THESE MATERIALS NECESSARY. ALSO
REQUEST BY AIR POUCH FIVE ADDITIONAL CLOTH TYPE
U.S. EXHIBITION BADGES NORMALLY USED BY INTERPRET-
ERS.

7. ADVISE BY CABLE PRODUCT LINE DENNISON PROPOSES TO
EXHIBIT AND SOURCE OF MATERIALS. AT THIS DATE DIRECT
AIR FREIGHT TO DAMASCUS INTERNATIONAL AIRPORT VIA
PANAM ONLY FEASIBLE TRANSPORT.

8. REFERRING TO PARA 2. THIS CABLE, IF MCGRAW-EDISON
AND CARRIER CAN BE RESCUED CONTRIBUTIONS WOULD BE AT
\$67,500 LEVEL.
MURPHY

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NNN

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